



# **ANALYST BRIEFING**

## ***Q1 FY2021 Results Announcement***

***20 May 2021***



**CONFIDENTIAL**


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**Q1 FY2021  
PERFORMANCE HIGHLIGHTS**

# Key Highlights of Q1 FY2021 Financial Results

 RM m	Q1 FY2021 vs Q1 FY2020		
	Q1 FY2021	Q1 FY2020	YoY Change
Revenue	1,351.2	1,774.0	▼ 23.8%
Results from Operating Activities	211.4	240.7	▼ 12.2%
PBT	96.7	140.2	▼ 31.0%
PATMI	60.4	89.2	▼ 32.3%
EBITDA	551.3	588.6	▼ 6.3%
Basic/Diluted EPS (sen)	1.24	1.82	▼ 31.9%





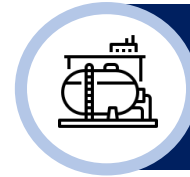
# REVIEW OF OPERATIONS

# Performance Review of Local Assets – Q1 FY2021



## COAL-FIRED POWER PLANTS

- TBP recorded a slight decrease in Equivalent Availability Factor (“EAF”) from 90% in Q4 FY2020 to **82%** in **Q1 FY2021** due to planned outage at Unit 10 and Unit 30 in January and March/April, respectively.
- TBE observed a decrease in EAF from 88% in Q4 FY2020 to **60%** in **Q1 FY2021** due to a planned outage in February/March 2021.
- Both facilities registered good performance - the **Unplanned Outage Rate (“UOR”)** was well below the PPA threshold.

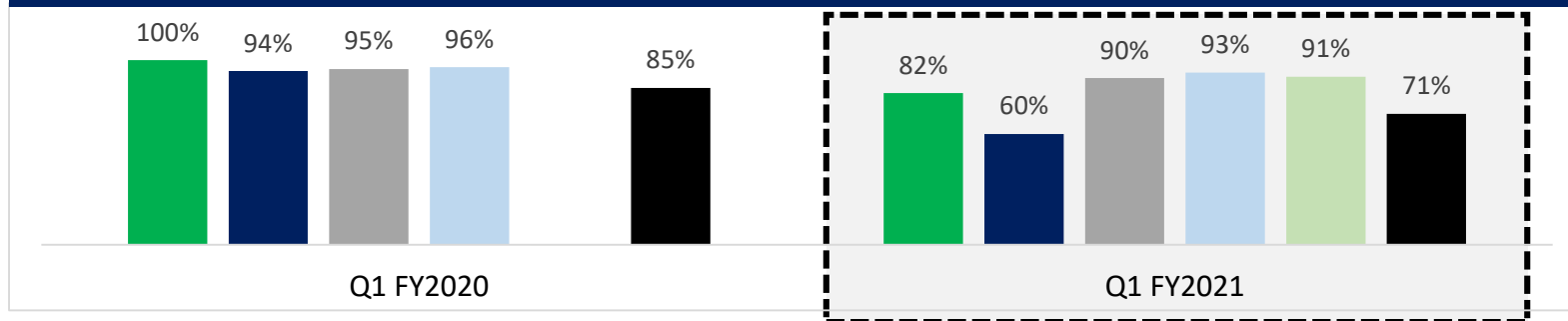


## GAS-FIRED POWER PLANTS

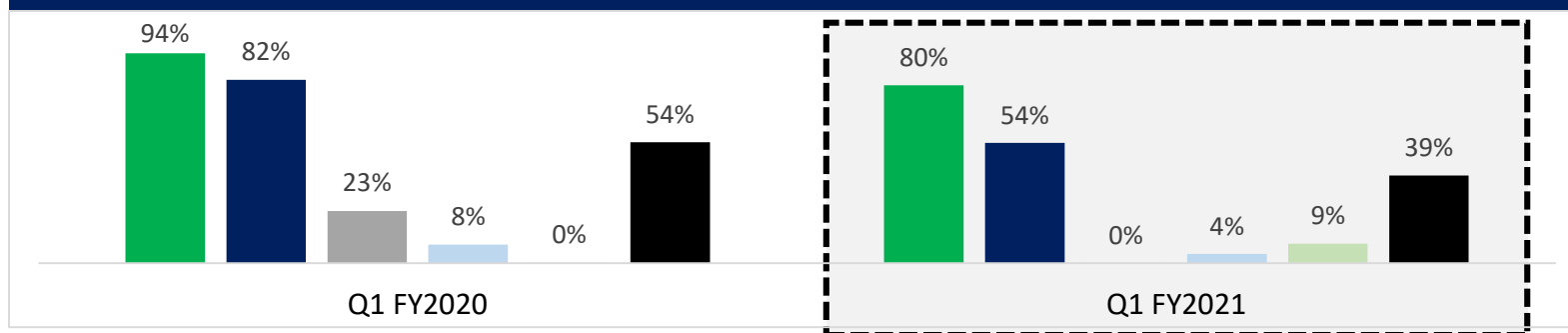
- Gas fired power plants recorded a generally **high EAF** during the quarter under review
- It is observed that the energy demand from the off-taker for the gas-fired plants was low and below the expected target.
- The low demand was notably due to the **slow economic recovery** and the **Movement Control Order 2.0 (“MCO 2.0”)** imposed in the central area of Peninsular Malaysia in January 2021.

# Q1 FY2021 Plant Performance (Local Assets)

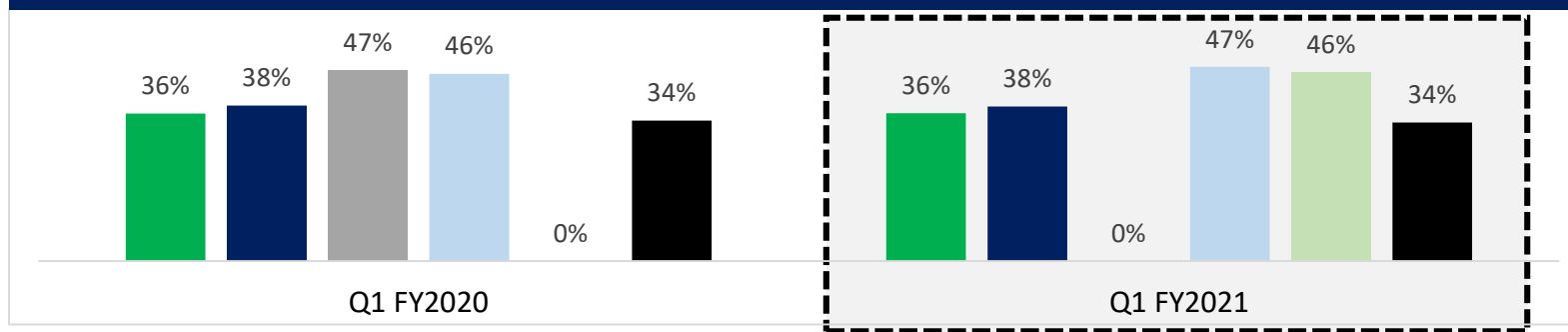
## EQUIVALENT AVAILABILITY FACTOR



## CAPACITY FACTOR



## THERMAL EFFICIENCY



TBP TBE SEV GB3 PPP KEV

## Q1 FY2021 vs Q1 FY2020

### TBP

- Lower EAF recorded due to planned outage at Unit 10 and Unit 30.

### TBE

- Lower EAF recorded due to planned maintenance in February/March 2021.

### SEV

- Slightly low EAF recorded due to planned outage.

### GB3

- Slightly low EAF recorded due to minor unplanned outage.

### PPP


- High EAF due to the absence of planned GT Hot Gas Path Inspection (“HGPI”) and Steam Turbine (“ST”) Major Inspection outage in January to April 2021.

### KEV

- Lower EAF recorded due to planned (U5 Major Overhaul) and unplanned outage.

EAF: Equivalent Availability Factor  
SO: Scheduled Outage  
FO: Forced Outage

# Q1 FY2021 - Electricity Generated and Sold

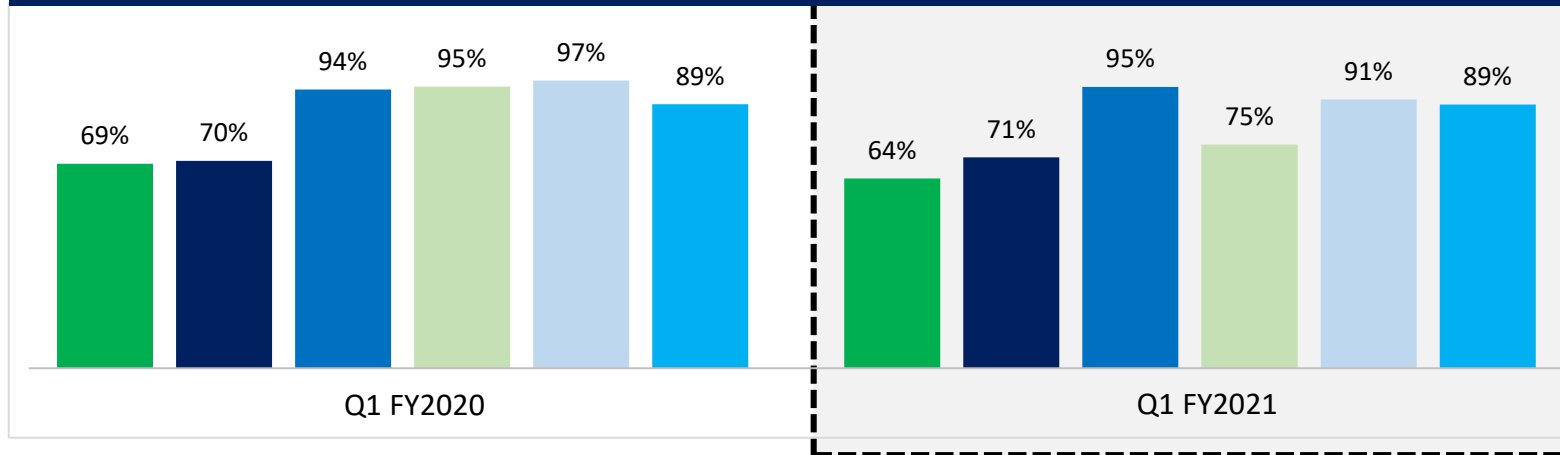
 <b>PLANT</b>	Q1 FY2021		Q1 FY2020	
	Power Generated (GWh)	Electricity Sold (GWh)	Power Generated (GWh)	Electricity Sold (GWh)
Tanjung Bin Power (TBP)	3,801.73	3,599.16	4,531.06	4,313.35
Tanjung Bin Energy (TBE)	1,242.12	1,181.37	1,891.84	1,796.26
Segari Energy Ventures (SEV)	-	0.03*	679.34	665.20
GB3	54.43	53.38	121.26	116.93
Prai Power Plant (PPP)	69.10	67.31	0.86	0.79
<b>Total (Excluding KEV)</b>	<b>5,167.38</b>	<b>4,901.25</b>	<b>7,224.36</b>	<b>6,892.53</b>
Kapar Energy Ventures (KEV)	1,850.03	1,766.10	2,604.92	2,438.70
<b>Total (Including KEV)</b>	<b>7,017.41</b>	<b>6,667.35</b>	<b>9,829.28</b>	<b>9,331.23</b>

\*Energy sold captured from the testing of SEV Black Start Diesel Generator (BSDG).

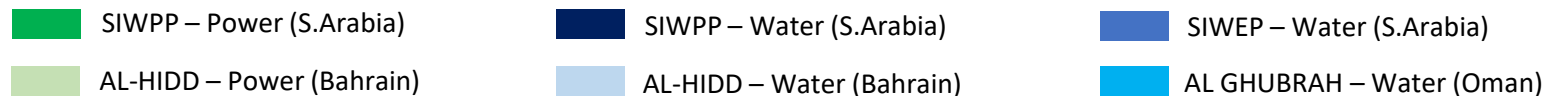
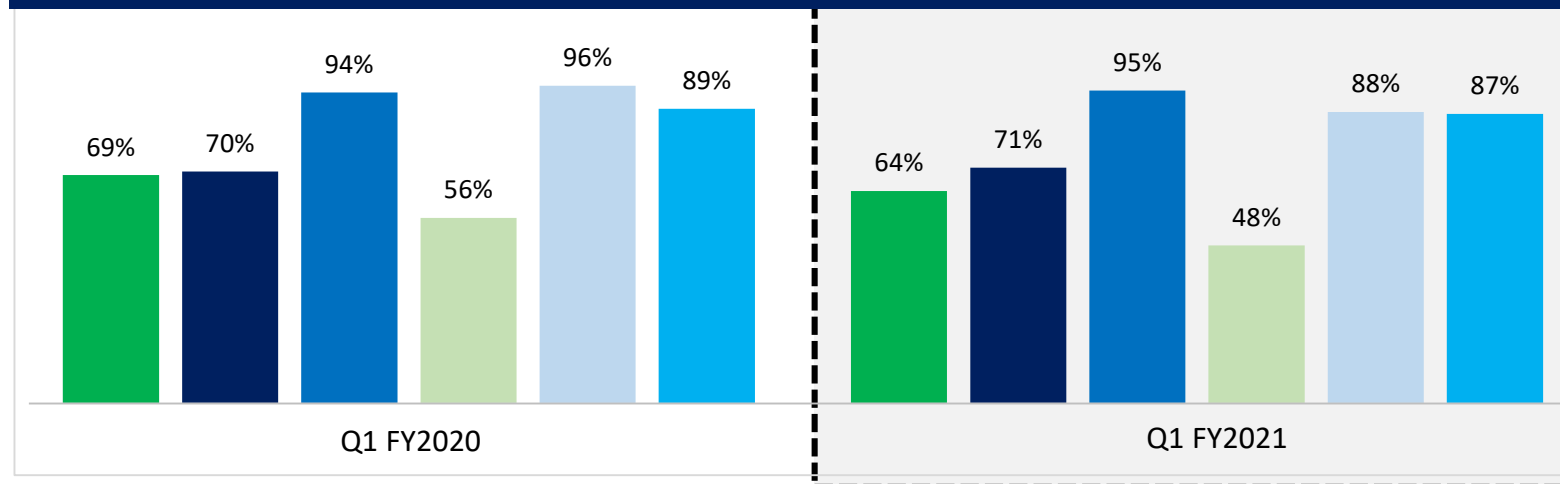


# Q1 FY2021 - Plant Performance (International Assets)

## EQUIVALENT AVAILABILITY FACTOR



## CAPACITY FACTOR



## Q1 FY2021 vs Q1 FY2020

### SIWPP

- Performance in Q1 FY2021 was mainly affected by boiler annual planned outages, generator repair work and tube leaks.

### SIWEP

- Performance throughout Q1 FY2020 was sustained in Q1 FY2021.

### AL HIDD

- Lower availability in power and water due to Gas turbine blade damage, ST C-inspection and overrun, annual outages for MSF and MED units as well as potable line failure.

### AL GHUBRAH

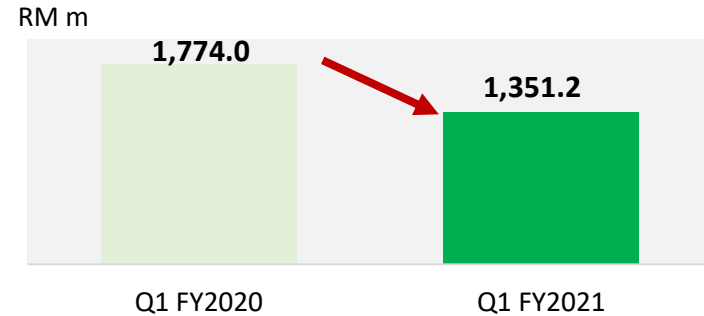
- Performance in Q1 FY2021 was mainly affected by seawater intake pipe cleaning work.



## Q1 FY2021 FINANCIAL RESULTS

# Revenue, PBT & PATMI (Q1 FY2021)

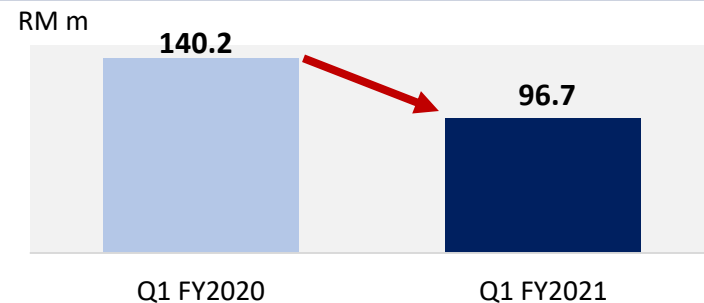
## REVENUE



Revenue : ▼ 23.8% YoY

- Primarily attributable to **lower energy payment from SEV** due to **decrease in despatch factor** in line with lower demand.
- **Lower energy payment from TBP and TBE** due to **decrease in Applicable Coal Price (“ACP”)** and **decrease in despatch factor**.

## PBT

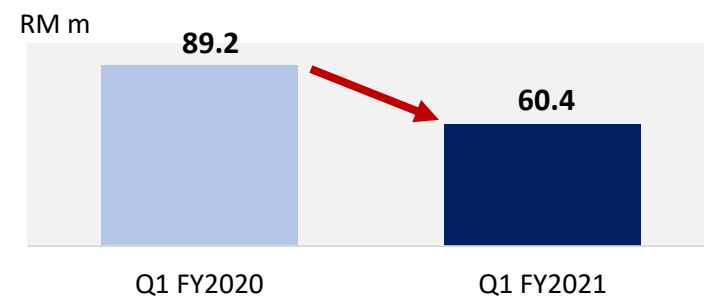


PBT : ▼ 31.0% YoY

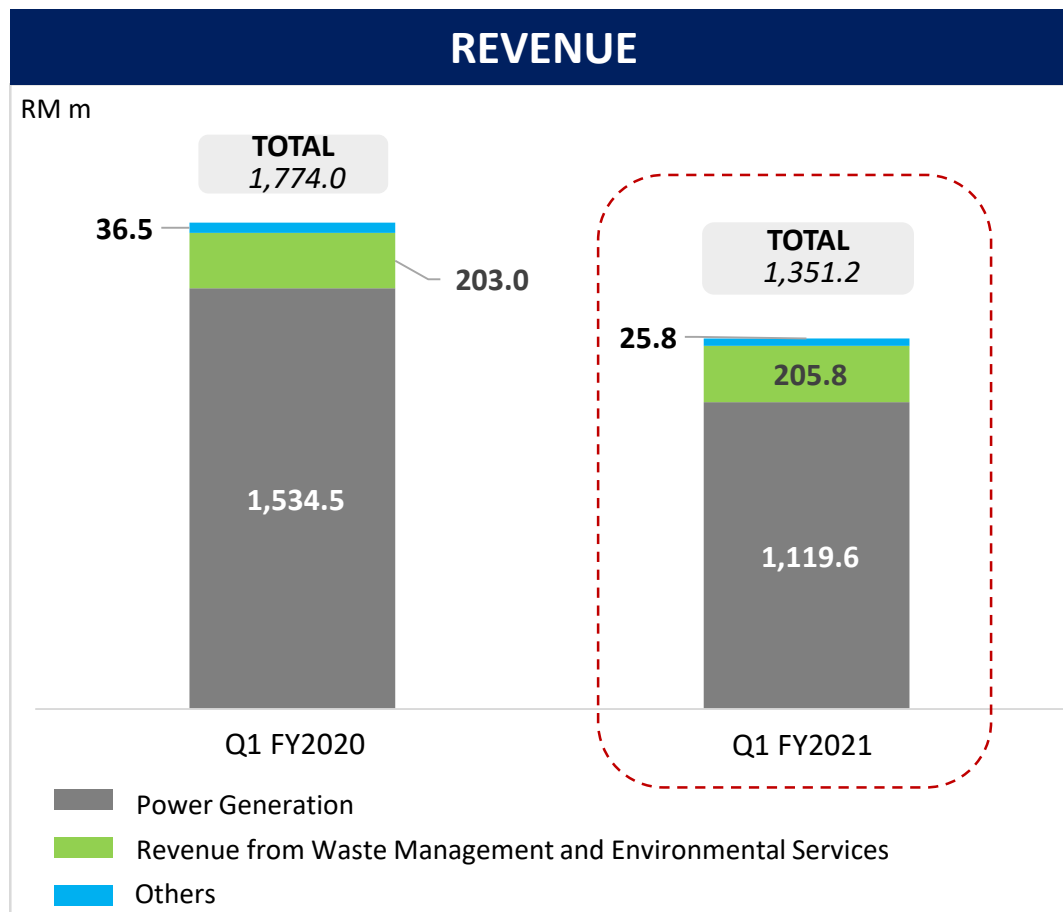
PATMI : ▼ 32.3% YoY

- **Lower fuel margin from TBP and TBE coal plants** following **decrease in ACP**.
- **Lower contributions from associates/JVs** mainly from **HPC and Shuaibah**.
- **Higher O&M costs** mainly for **coal power plants**.

## PATMI

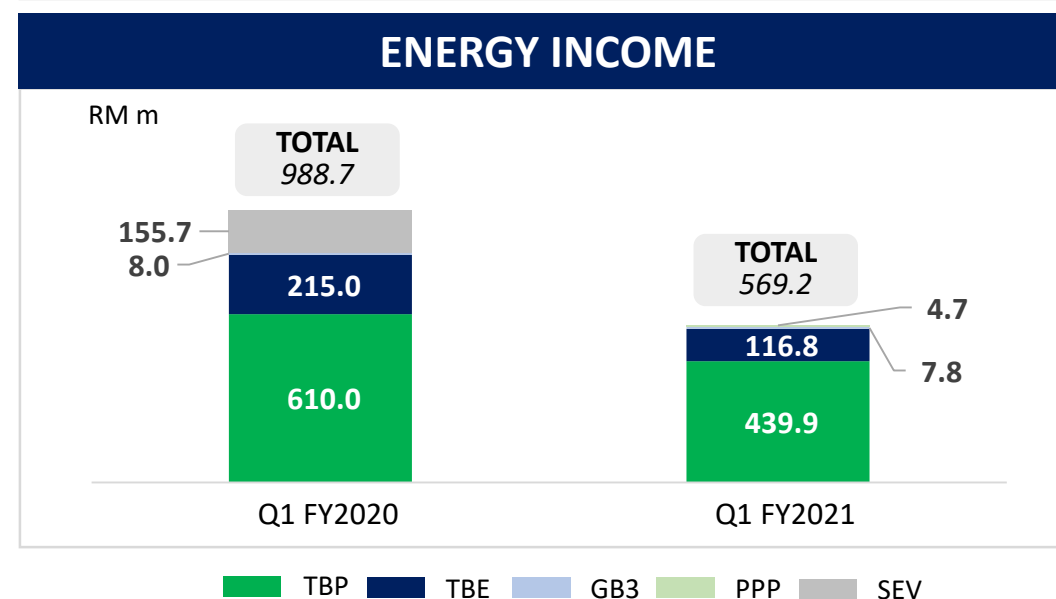
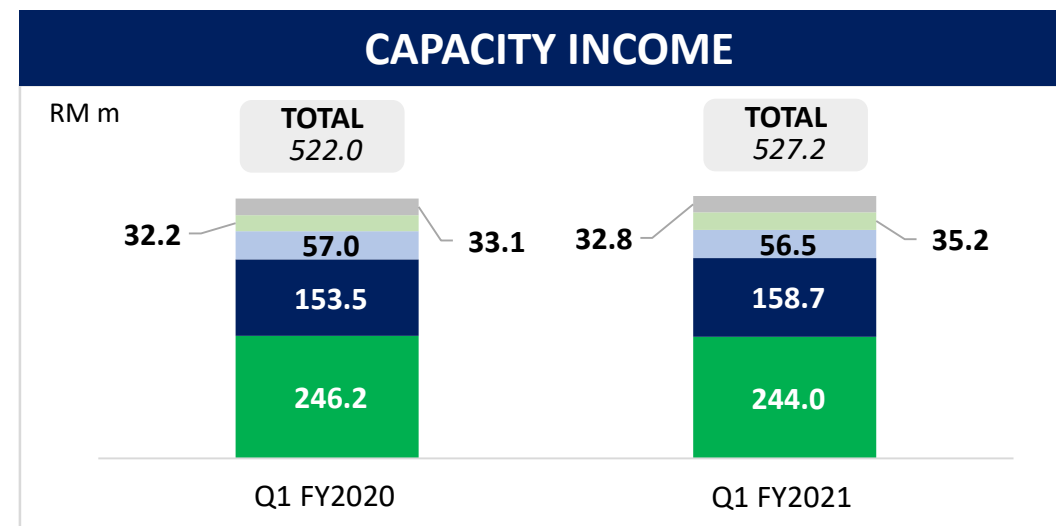


# Q1 FY2021 Revenue Mix

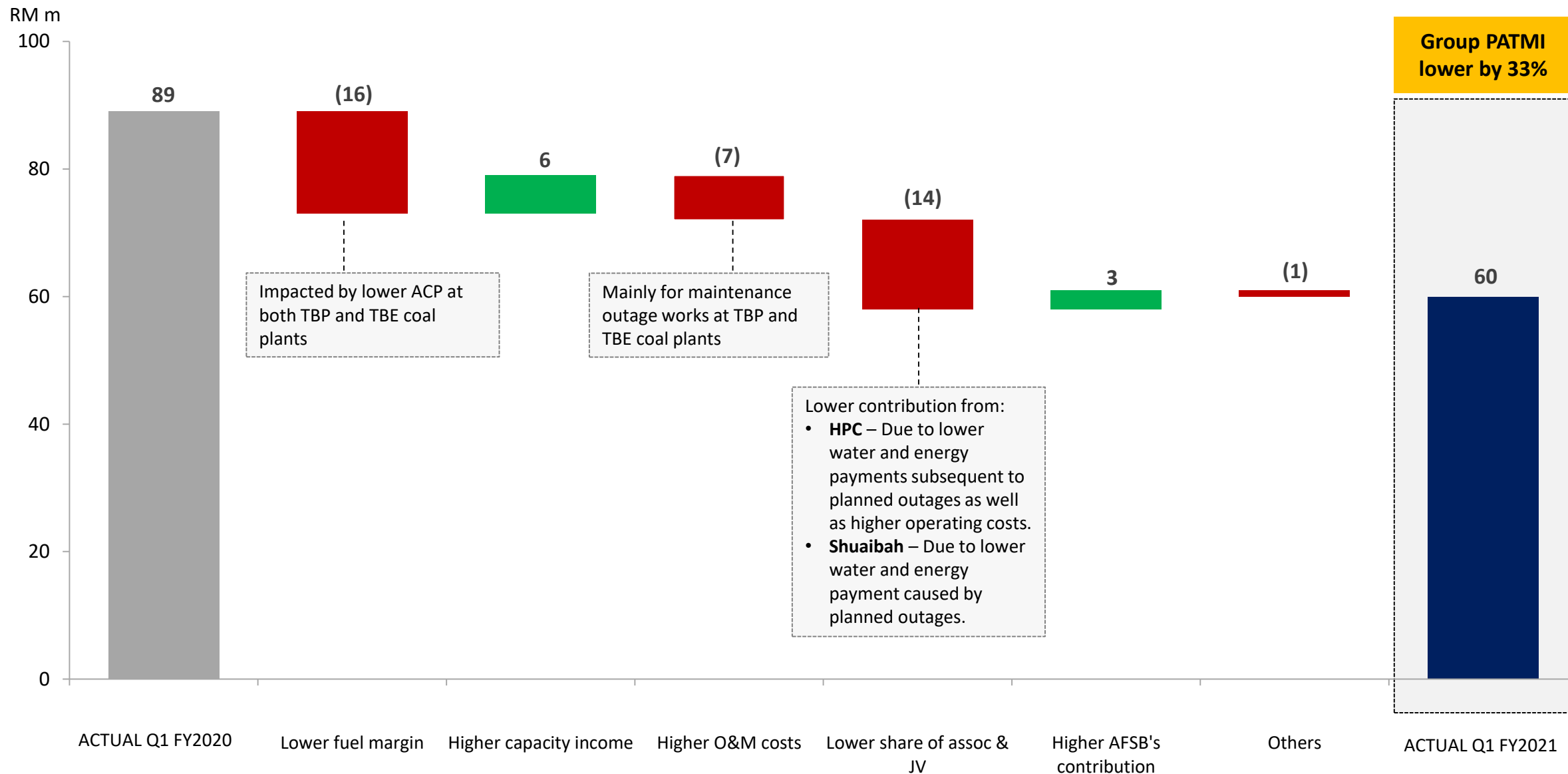


<b>POWER GENERATION &amp; DISTRIBUTION</b>	<i>Capacity income + Energy Income + Daily Utilisation Payment</i>
<b>OTHERS</b>	<i>Rental Income + Project Management Fees + O&amp;M Fees + Malakoff Utilities Sdn. Bhd. ("MUSB")</i>

Electricity Generation revenue includes:

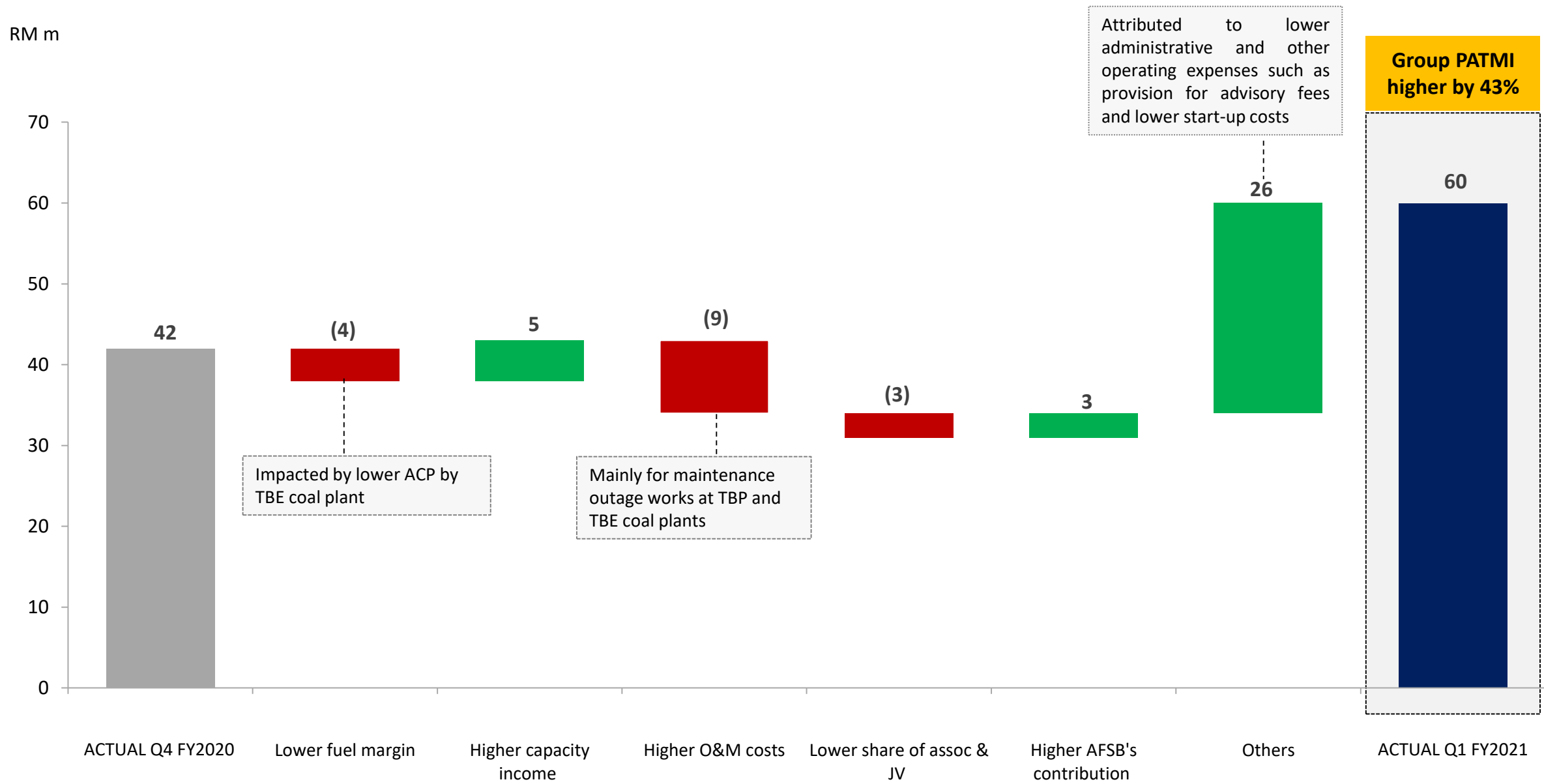


# Group PATMI – Q1 FY2021 vs Q1 FY2020 (YoY)





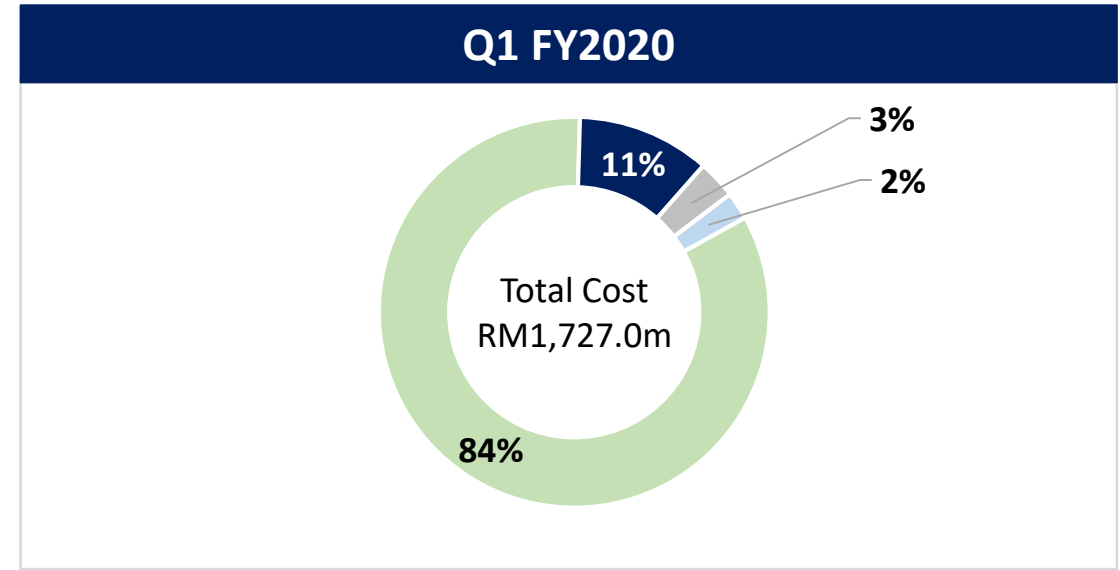
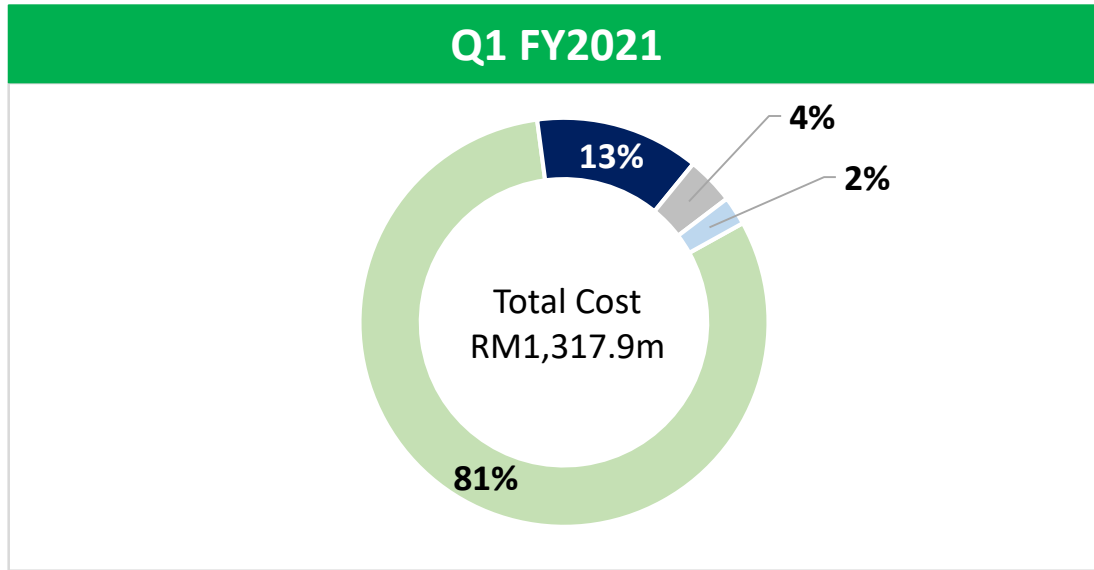
# Group PATMI – Q1 FY2021 vs Q4 FY2020 (QoQ)



## Share of Profit from Associates/JVs

RM m	Q1 FY2021	Q1 FY2020	% Change (Remarks)
<b>Shuaibah Water &amp; Electricity Company (SWEC), Saudi Arabia</b> <b>Shuaibah Expansion Project Company Limited (SEPCO), Saudi Arabia</b> <i>(MCB effective equity 24% &amp; 23.8%, respectively)</i>	18.1	24.8	<b>- 27%</b> Lower contribution due to lower water and energy payments as a result of planned outages.
<b>Hidd Power Co, Bahrain</b> <i>(MCB effective equity 40%)</i>	6.4	13.8	<b>- 54%</b> Lower contribution due to lower water and energy payments subsequent to planned outages and higher operating costs.
<b>Muscat City Desalination Company, Oman</b> <i>(MCB effective equity 32.5%)</i>	2.2	1.5	<b>+ 47%</b>
<b>Muscat City Desalination Operation &amp; Maintenance Company (MCDOMCO), Oman</b> <i>(MCB effective equity 49.5%)</i>	1.1	0.7	<b>+ 57%</b>
<b>TOTAL</b>	<b>27.8</b>	<b>40.8</b>	<b>- 32%</b>

# Breakdown of Costs (Q1 FY2021)

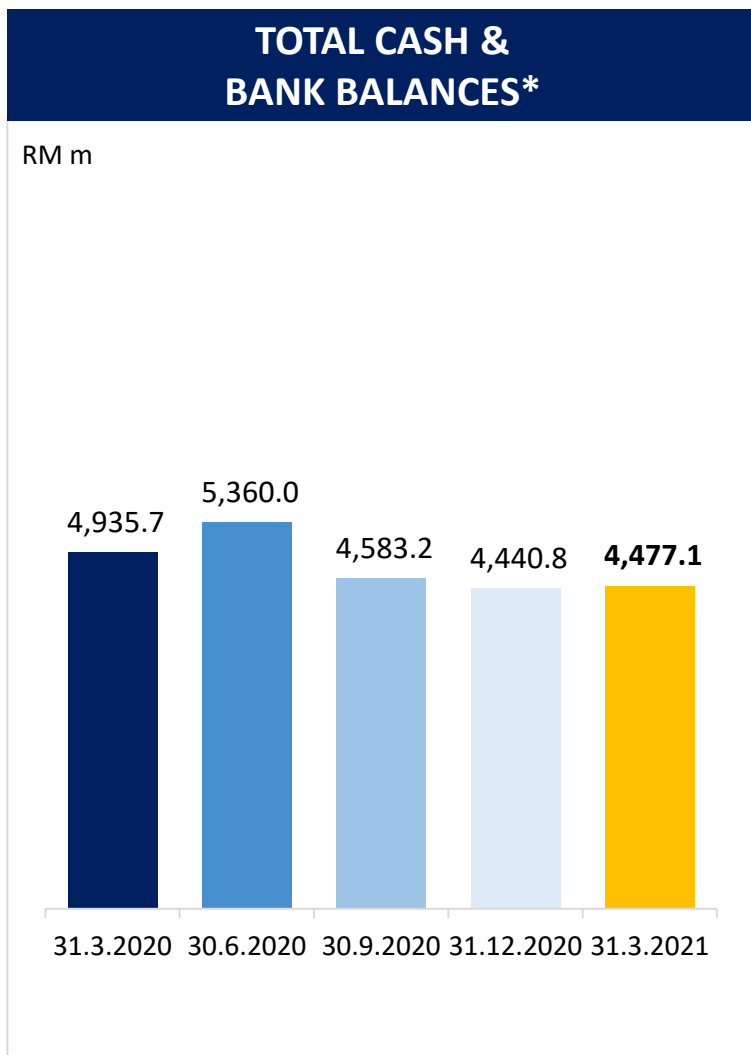


■ Cost of Sales   
 ■ Finance Costs   
 ■ Administrative Expenses   
 ■ Other Operating Expenses

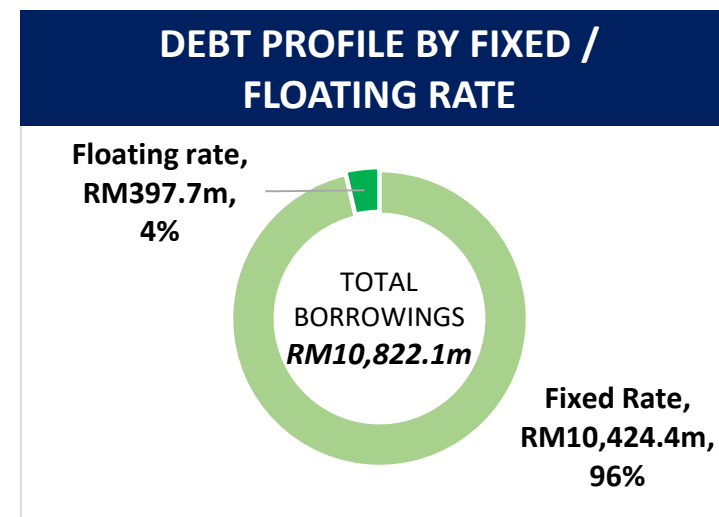
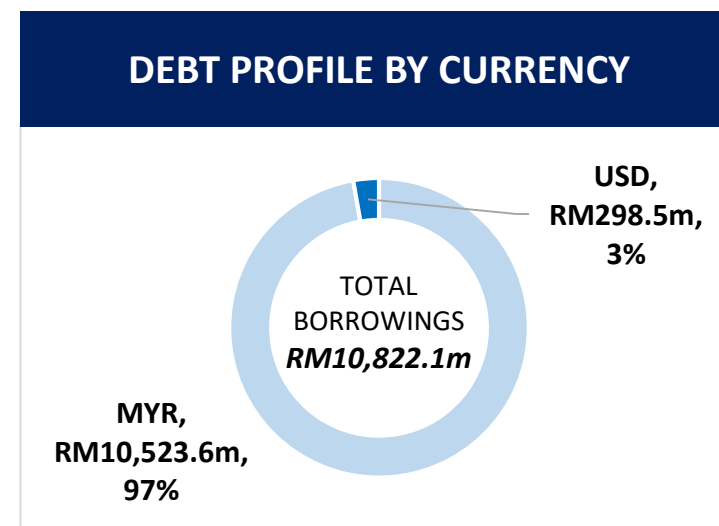
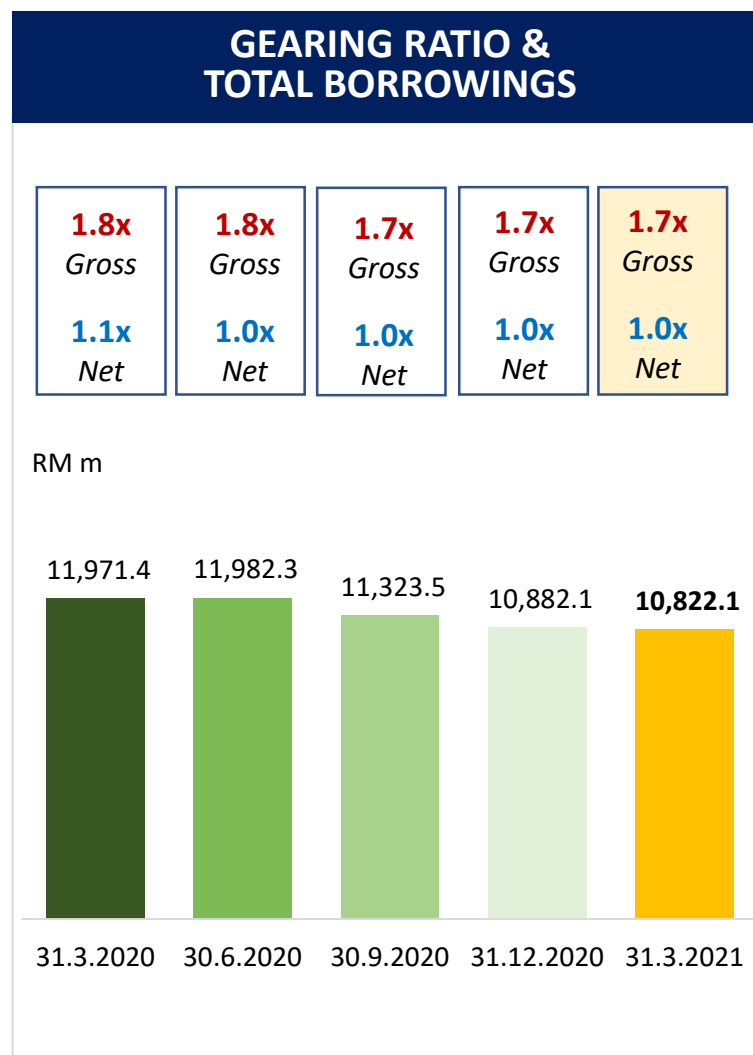
## Cost of Sales Breakdown (RM m)

	Q1 FY2021	Q1 FY2020
Fuel	514.3	886.3
Depreciation and Amortisation of Inspection Costs	215.9	207.9
Amortisation of Intangible Assets	79.1	81.2
Operations and Maintenance Costs	75.4	67.3
Waste Management and Environmental Services Costs	158.1	163.7
Others	24.1	36.1
<b>TOTAL</b>	<b>1,066.9</b>	<b>1,442.5</b>

# Cash & Gearing as at 31 March 2021



\*Includes Cash categorised as Other Investments

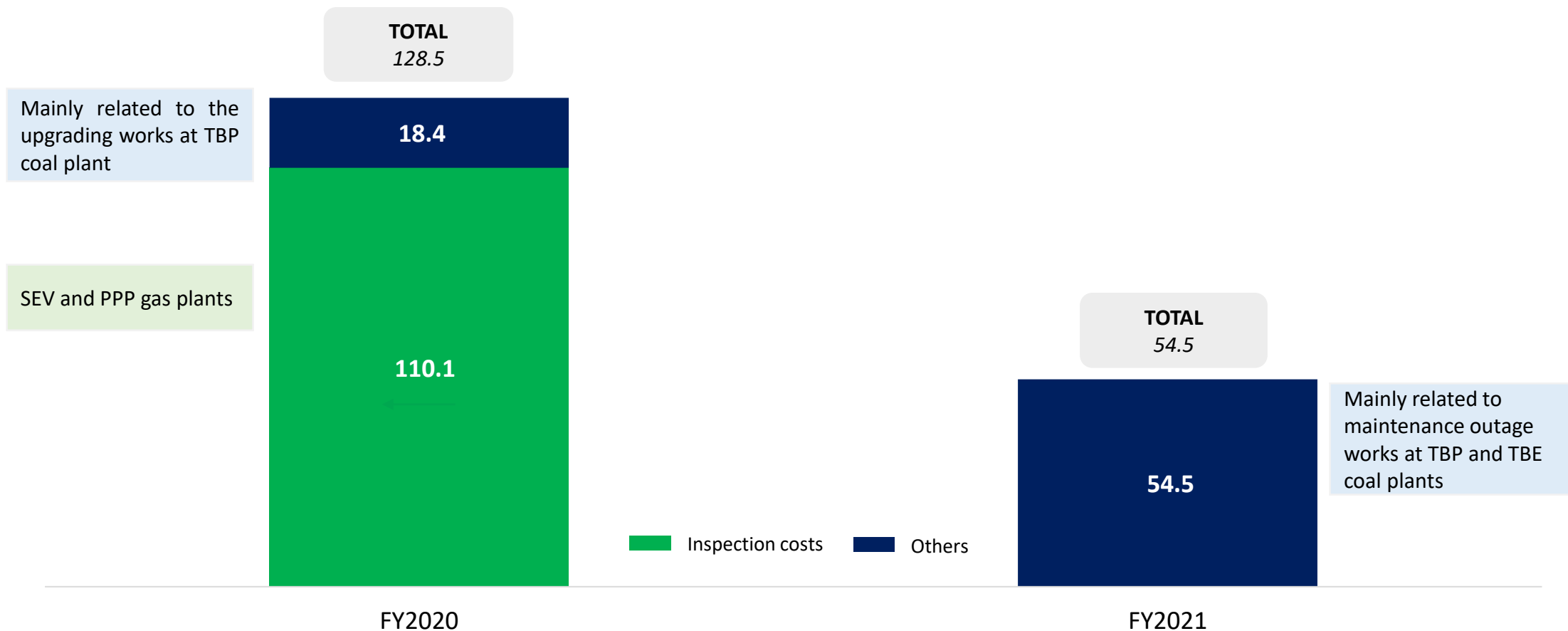


The Group continues to embark on stringent capital management, maintaining gearing at a healthy level.

# Capital Expenditure as at 31 March 2021

## CAPEX (as at 31 March 2021)

RM m







# CORPORATE UPDATES

# Malakoff Radiance and AEON Malaysia Seal Solar Energy System Agreement



- On 14 April 2021, Malakoff Radiance Sdn. Bhd. (“Malakoff Radiance”) inked a **Solar Power Purchase Agreement (“SPPA”)** with AEON Co. (M) Bhd. (“AEON”) for the **development and usage of the solar energy system** at AEON Taman Maluri Shopping Centre.
- In this agreement, Malakoff Radiance will develop, **operate and maintain a solar photovoltaic (PV) facility** for AEON Taman Maluri Shopping Centre.
- The solar panel will generate approximately **2,797 MWh, contributing to 13% to 15% of electricity consumption** for the shopping centre.
- Malakoff is **transitioning towards a clean energy future** by developing renewable energy assets such as rooftop solar to **promote a greener environment and derive energy efficiencies.**
- The next phase of installation within 2021 is expected to be carried out at **AEON Alpha Angle Shopping Centre and AEON Melaka Shopping Centre.**



# Malakoff is Officially Certified with ISO 37001:2016 ABMS by SIRIM



- On 3 May 2021, Malakoff was officially certified with **ISO37001:2016 Anti-Bribery Management System (“ABMS”)** by SIRIM QAS International Sdn Bhd (“SIRIM”) for its commitment to upholding the highest standards of ethical conduct, integrity and accountability in all of its business activities and operations.
- This complies with the new **Section 17A of the Malaysian Anti-Corruption Commission (“MACC”) Amendment Act 2018 (“the 2018 Act”)**, enforced by the Malaysian Government on 1 June 2020.
- The handover ceremony was attended by President and Group Chief Executive SIRIM YBhg Dato’ Dr Ahmad Sabirin Bin Arshad, and Managing Director/Chief Executive Officer of Malakoff Encik Anwar Bin Abdul Ajib.
- The **Malakoff Group Anti-Bribery Policy** was developed in **2019** to establish, implement, maintain, review and improve an **anti-bribery management system** in the organisation in line with the 2018 Act.

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